

Message Text

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PAGE 01 STATE 196156

12

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----- 058980

R 062159Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY SOFIA

LIMITED OFFICIAL USE STATE 196156

E.O. 11652: N/A

TAGS: BTRA, BU

SUBJ: PLOVDIV FAIR - SUGGESTED REMARKS FOR DEPUTY UNDER
SECRETARY PANTOS

REF: SOFIA 1529; B) 1575

REMARKS AS GIVEN IN REF A ARE ENTIRELY ACCEPTABLE. EMBASSY
MAY WISH TO CONSIDER, HOWEVER, FOLLOWING PROPOSED CHANGES:
PAGE 1, LINE 2: CHANGE "HAS SENT ME TO PLOVDIV" TO "HAS ASKED
ME".

PAGE 2, LINE 8: CHANGE "DEVOTE THEMSELVES MORE TO" TO "COOPERATE
FOR"; LINE 11: DELETE SENTENCE BEGINNING "I AM QUITE AWARE...";
LINE 15: CHANGE "INTERCOURSE TO "RELATIONS"; LINE 16: CHANGE
"CAN SIGNIFICANTLY REDUCE THE POSSIBILITIES OF CONFLICT AND
IS THUS A CONTRIBUTION TO" TO "SERVES"; LINE 19: CHANGE PARA-
GRAPH TO READ: "ALTHOUGH THIS IS THE TENTH TIME THE UNITED
STATES IS PARTICIPATING IN THE PLOVDIV FAIR, THIS IS THE FIRST
AMERICAN COMMERCIAL SHOWING OF ITS KIND HERE. IN THIS YEAR'S
EXHIBIT, OUR PAVILION HAS MORE EQUIPMENT ON DISPLAY THAN
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EVER BEFORE. THERE ARE MORE REPRESENTATIVES OF AMERICAN

FIRMS THIS YEAR THAN IN PREVIOUS YEARS, AND THEY ARE AVAILABLE
TO DISCUSS CONCRETE BUSINESS TRANSACTIONS. AS SECRETARY DENT
HAS NOTED IN HIS MESSAGE IN THE FAIR BROCHURE, "THE AMERICAN
FIRMS THAT HAVE BUSINESS BOOTHS HERE....ARE PIONEERS IN THIS
MARKET IN THE REAL SENSE"; LINE 34: CHANGE "HE HUMAN RACE"
TO "ALL COUNTRIES IRRESPECTIVE OF POLITICAL IDEOLOGY."
KISSINGER

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